

April 9, 2002

Hutchison Sign Company 25 South Ewing St. Indianapolis, IN 46201 ATTN: Bill Hutchison

Dear: Bill

Sometimes in our busy world's we don't take time to remember those who help make our lives a little easier. For that reason, I wanted to take a moment and thank you for helping with the American General Financial Services conversion. A project as big as this could only have been accomplished with the help and support of a good sub-contractor like you. General Sign Company, especially the Project Management department, realizes what a large part you played in the success of this project and it will not be forgotten. If at any time we can be of help please, don't hesitate to call us.

Not only is it a pleasure working with you, it is my pleasure to call you a friend and let you know just how much this working relationship means.

Kindest Regards,

GENERAL SIGN-COMPANY

Judy Litzelfelher

Director of Project Mgt/Ntl. Sales Mgr.